# ECONOMIC DEVELOPMENT

**REVOLVING LOAN FUND** 

#### **APPLICATION REVIEW PROCESS:**

- Submit application with a business plan and required financial statement to the Economic Development department.
- Staff reviews project Business Plan for completeness and feasibility.
- ♦ Application is evaluated for
  - Financial Need
  - Reasonable Cost
  - 10% owner equity
  - Job Creation
  - Credit History
  - Current financial health of the company.
  - Letters from all involved parties stating their commitment to fund the project.
  - Reasonable collateral (personal and/or business).
  - RLF Loan Committee meets to a approve or decline the loan re quest. Loan terms are negotiated upon arrival.



### **FUTURE PROJECTS**





FOR MORE INFORMATION OR TO ARRANGE A PRE- APPLICATION MEETING

Contact the City of Seat Pleasant
Economic Development Department
Director Weyimi Ayu
301-336-2600



"A Smart City of Excellence"

## ECONOMIC DEVELOPMENT

**REVOLVING LOAN FUND** 



### **Program Mission**

The purpose of the ED-RLF is to assist with business financial needs that will create and retain employment opportunities in the City of Seat Pleasant; with major emphasis on employment for persons from low-to-moderate –income households.



### **CITY OF SEAT PLEASANT**

**Mayor Eugene W. Grant** 

## Economic Development Department

6301 Addison Road Seat Pleasant, MD 20743 301-336-2600

www. SeatPleasantmd.gov



# LOAN REQUIREMENTS

- Eligibility limited to City of Seat Pleasant businesses.
- Maximum loan amount is \$250,000. Minimum loan amount is \$10,000. A minimum of 51% of the full—time equivalent (FTE) jobs created must be made available to persons from low to moderate income households as defined by the U.S Department of Housing and Urban Development guidelines.
- A maximum of \$35,000 ED-RLF dollar may be loaned for each Permanent FTE job created.
- This program can provide 50% of the needed financing. 10% must be in the form of owner equity, while a or private financing).
- Loans will only be awarded if the project will not go forward without RLF funding.

### **LOAN**

### **APPLICATIONS**

- ♦ Applications are accepted year around
- The applicant must demonstrate that the proposed project is viable and that the business will have the capacity to repay the loan.
- A current Business Plan and applicable financial reports are required.
- The project must meet federal underwriting guidelines.
- A pre-application meeting with City of Economic Development staff is required before a loan application is accepted.
- Building Construction, acquisition, rehabilitation or expansion

### **ELIGIBLE USES**

- ◆ Land acquisition (in conjunction with building purchase or construction)
- Purchase and installation of machinery and equipment
- Working capital (direct labor cost or inventory only)

### WORKING CAPITAL LOAN

- Maximum loan amount is \$35,000.
   Maximum period of 3 years.
- Loans for working capital are allowed as direct outlays.
- Working capital loans may not be rolled into other loans for equipment, construction or building acquisition.

#### **TERMS:**

- 4% interest rate
- Negotiable payback length
- Personal guarantee required on all loans.

### **INELIGIBLE USES:**

 Working capital loans may not be used as a line of credit, a loan guarantee, or to refinance outstanding debt.

